



Feasibility Study for an EU-Canada Mineral Investment Facility

*Workshop 2
Agenda*

*November 15th, 2017
Toronto, Canada
Westin Harbour Castle*



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I. Workshop Purpose and Objectives

What is the Feasibility Study for an EU-Canada Mineral Investment Facility?	An EU commissioned initiative to assess the feasibility of a strategic platform to promote a more structured cooperation between Canada and the EU across the non-energy extractive industry (NEEI) value chain, leading to a better investment framework, increased investments flows, stronger business links and a robust dialogue on all aspects of the sector such as sustainability, public perception and the regulatory framework.
How does this workshop contribute to the goal of the feasibility study?	The purpose of the workshop is provide you, as a representative of an organization that is active in the NEEI value chain and is a potential future partner of the structured cooperation, the opportunity to contribute your perspective on the design and function of an EU-Canada strategic platform.
Who is attending the workshop?	More than 100 participants representing a broad range of NEEI stakeholders from both Canada and the EU including exploration and mining companies, industrial mining associations, mining equipment suppliers, mining consulting, services, and technology companies, public mining bodies and regulators, representatives from international business development agencies in, academia, and geological surveys among others will be attending.
What is expected of you?	The workshop consists of a number of facilitated, interactive sessions (see agenda). As such, your contribution during these sessions will be highly valued. Specific questions along with workshop material will be distributed to you for review in advance of the workshop. This material will be the focus of discussion and debate over the course of the one day workshop.

II. Workshop Agenda

Time	Agenda Item	Overview
8:30–9:00	Registration and breakfast	
9:00-9:15	Welcome and opening remarks	Head of Unit, Raw Materials DG GROW
9:15-9:30	Today’s objectives and agenda	Iain Thompson Project Director, EY
9:30-10:00	Industry trends in Canada and the EU This keynote session will delve into the business risks facing the mining and metals sector in Canada and the EU and consider their implications on the function and design of an EU-Canada Mineral Investment Facility.	Jim MacLean Partner, EY National Mining Leader
10:00-10:30	Accessing capital in Canada and the EU – a perspective This keynote session will provide the perspective of a global leader in providing debt and equity financing and lending products to mining companies seeking to explore, develop, and expand in Canada and the EU.	Matt Dugaro Executive Director CIBC World Markets (to be confirmed)
10:30-11:00	<i>Networking break</i>	
11:00-11:30	Financing growth This session will consider how the EU-Canada MIF could facilitate better access to capital for companies across the NEEI value chain.	Andor Lips Fund Manager Commodity Discovery Fund
11:30-12:15	Operating in the EU and Canada – industry perspectives What opportunities exist to drive increased investment and business links between Canada and the EU across the non-energy extractive industry value chain? The perspectives of both an EU mining equipment manufacturer operating in Canada and a Canadian junior mining company operating in the EU will be shared.	Paul Kuhn CEO, Avrupa Minerals TBD European Equipment Manufacturer
12:15-1:15	<i>Lunch</i>	
1:15 - 2:00	A model EU-Canada Mineral Investment Facility In this interactive session, a conceptual model of an EU-Canada Mineral Investment Facility designed to “create a better investment framework, support increased investment flows, and build stronger business links between Canada and the EU across the NEEI value chain” will be shared with workshop participants. Using technology, participants will provide real time feedback on some of the key elements of the conceptual model.	Jay Bailey Project Lead, EY Metals and Mining
2:00-3:15pm	Debating perspectives on then EU-Canada Mineral Investment Facility Break-out groups will discuss and debate the critical assumptions underlying the EU-Canada Mineral Investment Facility conceptual model including scope, function, governance, funding, and sustainability.	Facilitated discussion
3:15-3:45	<i>Networking break</i>	
3:45-4:15	Conclusions discussed Insights and conclusions from the prior session will be presented by break-out groups to the broader working group. Participants will be provided the opportunity to express their opinions on the prospective value of the EU-Canada Mineral Investment Facility to their organization.	Facilitated discussion
4:15–4:30	Wrap up Next steps and PDAC 2018	Iain Thompson Project Director, EY
4:30–6:30	Cocktail reception	